

# AirTrain Newark Replacement Program Guideway and Stations Project

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Industry Outreach Event | November 16, 2023

**PORT  
AUTHORITY  
NY NJ**

**AIR LAND RAIL SEA**

# Housekeeping

- Today's event will be recorded and posted on the PA website.
- Video and voice have been disabled.
- Please place questions in the "Chat"

# Our Presenters



**Anthony Miller**  
Compliance Program Manager  
Office of Diversity, Equity, & Inclusion



**Ryan Hatch**  
Senior Program Manager  
EWR Redevelopment



**Glenessa Gordon**  
Assistant Director  
Office of Diversity, Equity & Inclusion



**Raquel Pinto Simoes**  
Procurement Contracts  
Manager



**Winnell Martinez**  
Government and  
Community Relations



**Brownie Johnson**  
Port Authority Consultant  
Structured Concepts LLC

# Today's Agenda

- **Welcome**
- **Project Overview**
- **Office of Diversity, Equity & Inclusion**
- **Procurement Process**
- **Community Outreach and LBE Participation**
- **Brownie's Corner**
- **Questions**
- **Presentation from Shortlisted Teams**

# Project Overview



**Ryan Hatch**  
Senior Program Manager  
EWR Redevelopment

**PORT  
AUTHORITY  
NY NJ**

**AIR LAND RAIL SEA**

# Project Overview

## Program Components



Ryan Hatch

- **Early Works (enabling) Projects**
  - Three work orders including general site work, geotechnical investigations and crash wall construction will be released late 2023 / early 2024. A total of 11 work orders anticipated.
- **System Technology (Automated People Mover components) and O&M**
  - Contract award expected Q4 2023
- **Guideway and Stations**
  - The subject of this briefing
- **Maintenance and Control Facility (MCF) and Pedestrian Connections**
  - Preliminary design underway
- **Demolition of Existing AirTrain Systems and Infrastructure**
  - Status: Forthcoming
- **Future Facilities O&M**
  - Status: Forthcoming

# Project Overview

## Project Site, Scope & Alignment



Ryan Hatch

Design and Construction of the Civil Infrastructure, including:

- 2.5-mile elevated Guideway Structure
- 3 Stations including back of house (BOH) areas
- Design of a future station 2
- Patron assembly areas and areas of refuge
- Pedestrian conveyances including sidewalk restoration
- Restoration of all roadways, parking lots, driveways, and entrances impacted by the work
- Associated site work and utilities, etc.



# Project Overview

## Guideway and Stations Project Schedule



Ryan Hatch

### Anticipated Timing:

- RFQ/RFP Procurement Period: **Q3 2023 to Q4 2024**
- Design and Construction Period: **Q4 2024 to Q2 2029**
- First Passenger Service Date: **Q2 2029**



# MBE, WBE, SDVOB and LBE Participation

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Glenessa Gordon, P.E.  
Assistant Director  
Office of Diversity, Equity & Inclusion



## Opportunities through Certification



Glenessa Gordon

- ODEI's supplier diversity program helps the region's MWBEs, SDVOBs, SBEs, and DBEs participate in Port Authority's business opportunities.
- At the Port Authority of NY & NJ, we believe that our operations should reflect the diversity of our community; required participation goals are:
  - 20% Minority Business Enterprises (MBE)
  - 10% Women-owned Business Enterprises (WBE)
  - 3% Service-Disabled Veteran-owned Businesses (SDVOB)
- We require each of our partners to embrace these goals.

## Multi-phase Contracts MWBE Goals



Glenessa Gordon

Commit to achieve at least 20% minority (MBE), 10% women (WBE) and 3% Service-Disabled Veteran Owned (SDVOB) participation across all phases of the project, categories of work and tiers.

- ☐ Phases:



- ☐ Categories of Work:



A&E Professional Services



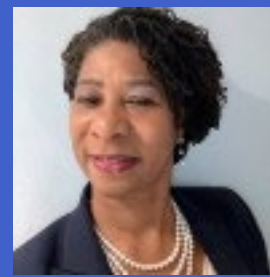
Non-A&E Professional Services



Construction

- ☐ Ensure that utilization of each MBE/WBE racial/ethnic group is spread across all categories of work

## Eligibility Criteria for Certification



Glenessa Gordon

### MWBE

- **MWBE** 51% Owned and managed by Minority or Women Owner(s) who are citizen or permanent residents.
- Make critical day to day decisions.
- Capital contribution are real and substantial and continuing
- Valid for 5 years
- Needs to be in business for at least one year.

### SDVOB

- **SDVOB** is 51% owned and managed by Service-Disabled Veteran Owner(s).
- Letter or documentation issued by Veteran Affairs showing SDVOB status.
- Principal place of business in NY&NJ or significant presence in NY&NJ.
- Qualify for the Port Authority SBE program, which is guided by the U.S. Small Business Administration (SBA) program

## How to apply for Certification



Glenessa Gordon

Complete the application found at: (<https://panynj.diversitysoftware.com>)

- ✓ Create an account
- ✓ Complete all portions of the application and provide all required documents  
The required documentation will vary depending on the type of certification you are pursuing. The complete list of documents you need will be outlined within the [Diversity Management Software](#) portal once you login.
- ✓ Submit the application
- ✓ Forms to submit
  - These sample forms are effective as of 6/1/2023 and are periodically updated according to guidelines
  - [Certification Forms and Sample Documents](#)  
[Stock Transfer Ledger Template](#)  
[Sample Stock Certificate Template](#)

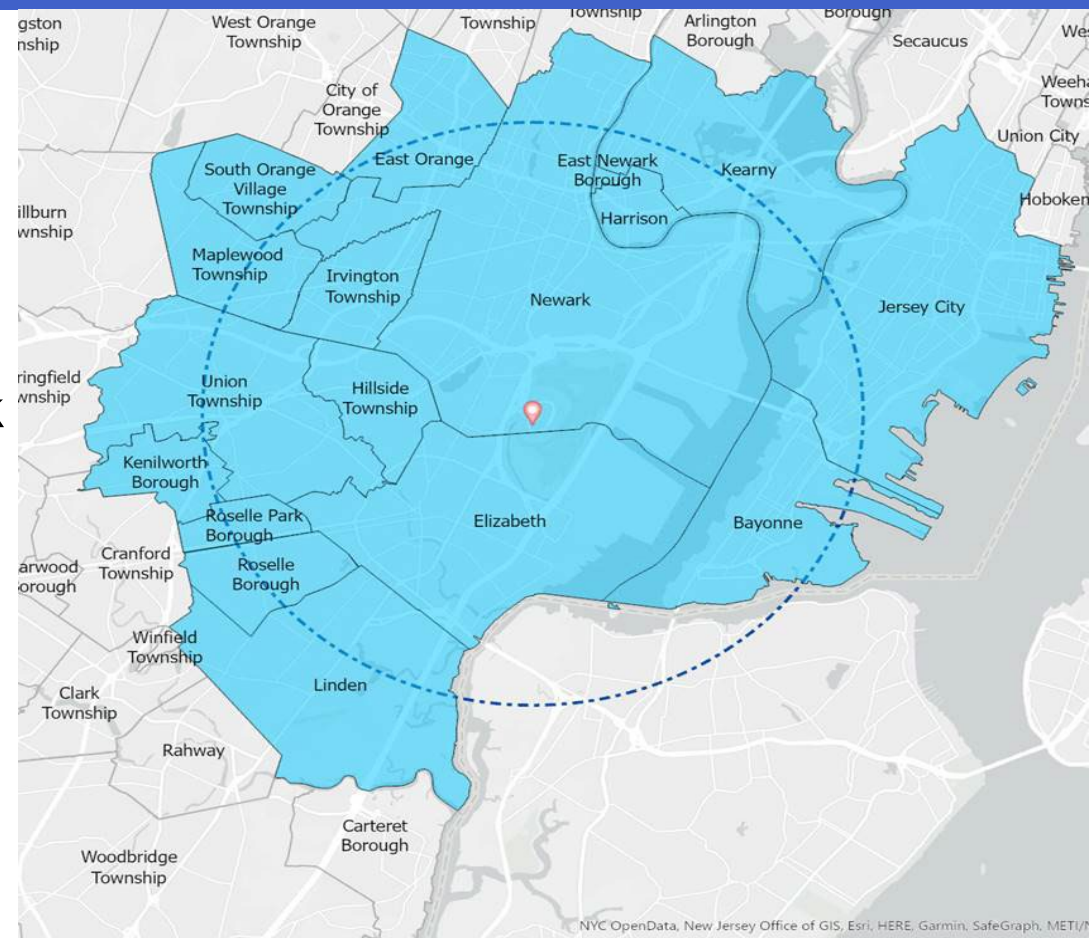


## Local Business Enterprises (LBE)



Glenessa Gordon

- Throughout the term of the Agreement, good faith efforts to achieve 10% LBE Goal include:
  - Prioritizing their participation in each phase, category of work and tiers, including Design & Construction, Professional Services, Goods & Services work
  - **First priority (“Zone 1”)**, the municipalities of Newark and Elizabeth;
  - **Priority zone 1A (“Zone 1A”)** includes all municipalities within a 5-mile radius of the outside border of the Airport;
  - **Second Priority (“Zone 2”)** all firms within Essex, Union, and Hudson County outside of Newark and Elizabeth



## Efforts to Achieve MBE/WBE/SDVOB Policy



Glenessa Gordon

- ❑ **Develop a 'Roadmap'** to inform a comprehensive participation plan for evaluation and approval with goals applied for **20% MBE, 10% WBE, 3% SDVOB, and 10% LBE utilization**
  - Each prime work provider under the Contractor is required to provide a participation plan in support of the roadmap framework
- ❑ Create participation plans that provide **meaningful opportunities** for MBE/WBE/SDVOBs across the full spectrum of the project across all phases of the project, and categories of work and contracting tiers
- ❑ **Strongly encourage LBE** participation for this opportunity
- ❑ **Develop contracting packages** that are **commensurate with** capacity of the preponderance of the available pool of MBE/WBE/SDVOBs
- ❑ Encourage the formation of joint ventures, partnerships or similar arrangements among subcontractors, as required to achieve the participation goals

## Additional Good Faith Efforts



Glenessa Gordon

- ❑ Ensure **diversity within diversity** in all areas of work and tiers (professional services, goods & operational services, and construction)
  - ❑ For purposes of illustration, but not limitation, examples of a lack of sufficient diversity, might include:
    - (i) all MBEs either in a Category of Work or across all Work are only from 1 or 2 minority groups, or
    - (ii) only 1 MBE firm and 1 WBE firm are used in a Category of Work.
- ❑ **Establish transparent processes for pre-qualifying and selecting firms**
- ❑ **Provide business capacity building support** through financial services, technical guidance and trainings, and business services support, as appropriate
- ❑ Conduct business affairs with MBE/WBE/SDVOB partners **in accordance with PANYNJ's standards**, including within our supplier code of ethics, prompt payment protocols, etc.



# Procurement Process

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**Raquel Pinto Simoes**  
Procurement Contracts  
Manager



# Procurement Process

## RFP Schedule



Raquel Pinto Simoes

Action	Anticipated Dates and Times
RFP Issued to Proposers	Q4. 2023
MWBE/SDVOB/LBE Outreach Event	Q4. 2023
Proposal Due Dates	Q2/Q3. 2024
Board Authorization	Q3. 2024
Contract Award	Q4. 2024

# MBE/ WBE/ SDVOB/ LBE and Community Engagement Participation Plan



Raquel Pinto Simoes

The Port Authority will evaluate the Proposer's MBE/WBE/SDVOB Participation Plan, with emphasis on its plans for:

**Utilization** – how the Proposer will identify, recruit and incorporate Local MBEs and WBEs, SDVOBs, and LBEs participation throughout all phases of the project and categories of work.

**Engagement** – the Proposer's strategy for fully engaging with the local community, various organizations, and its Subcontractors

**Monitoring** – the Proposer's strategy and plans for ensuring Contractor and Subcontractor compliance with the participation goals and good faith efforts requirement.

**Local Hiring** – the Proposer's strategy and approach for incorporating and encouraging local hiring for all categories of work, with good faith efforts to hire locally in Zone 1 (Newark & Elizabeth) residents.

# Procurement Process

## Contact Information



Raquel Pinto Simoes

For general inquiries visit [www.ANEWEWR.com](http://www.ANEWEWR.com) or reach out to the Outreach Office Contacts:

To become M/W/BE certified with the Port Authority of New York & New Jersey, please go to <https://panynj.diversitysoftware.com/>

If you have any questions regarding certification, feel free to reach out to [certhelp@panynj.gov](mailto:certhelp@panynj.gov) or call 212-435-7888

To find out more information about the AirTrain Newark Replacement Program, please visit the program website at: <https://www.ewrredevelopment.com/about-airtrain-ewr/>

If you have any questions regarding the AirTrain Newark Replacement Program, please email us at: [airtrainevents@panynj.gov](mailto:airtrainevents@panynj.gov)

Procurement Opportunities: [Alternative Project Delivery Opportunities | Port Authority of New York and New Jersey \(panynj.gov\)](#)

# Procurement Process

## Contact Information



Raquel Pinto Simoes

Please send all questions related to the Request for Qualifications to:

**Raquel Pinto Simoes**

Procurement Contracts Manager, Alternative Project Delivery

Procurement Department

Email: [rpinto@panynj.gov](mailto:rpinto@panynj.gov)

# EWR Redevelopment Community Outreach Team

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Winnell Martinez



# Community Engagement



Winnell Martinez

## Role of Community Outreach Offices

- Inform
- Connect
- Programming
- Support

## Support Provided

- LOCAL MWBE/ SDVOB/ LBE Community
- Job Seeker community

## Contact Information:

- [anewwr@panynj.gov](mailto:anewwr@panynj.gov)
- Newark Community Outreach Office: 89 Market St. Newark, NJ
- Elizabeth Community Outreach Office: 79 West Jersey St. Elizabeth, NJ

# Brownie's Corner: Structured Concepts LLC



Brownie Johnson







Brownie Johnson  
Owner



**Our goal:** to assist small and disadvantaged contractors with navigating the complexities of large construction projects and managing the various administrative and technical aspects of a project.

**Experience:**

- 40 years in the construction industry
- 27 years President & CEO of Johnson Electric Inc.
- Projects Include: NEC Extension of the Newark Monorail at EWR, Bayonne Bridge, Prudential, etc.

**Support Services:**

- Port Authority certified MBE consulting firm
- Offers administrative and technical support services to the construction industry
- Specialize in providing administrative and technical support
- Field solutions to improve efficiency
- Customized training to a wide range of contracting firms



Brownie Johnson  
Owner



## Contact Information:

- Phone Number: 908-505-0990 Ext. 101
- Email Address: [bjohnson@s-cllc.net](mailto:bjohnson@s-cllc.net)

# Port Authority Q&A Section

# Short- Listed Proposer Teams:

- Liberty AirRail Partners
- CFH AirTrain Partners
- Liberty AirTrain Constructors
- Tutor Perini/O&G, a Joint Venture

# **Liberty AirRail Partners**

David Mathew

# Liberty AirRail Partners

## Lead Contractor

# SKANSKA

Liberty AirRail Partners is comprised of 3 local Skanska entities:

- Skanska USA Civil Northeast
- Skanska USA Building
- Skanska Koch

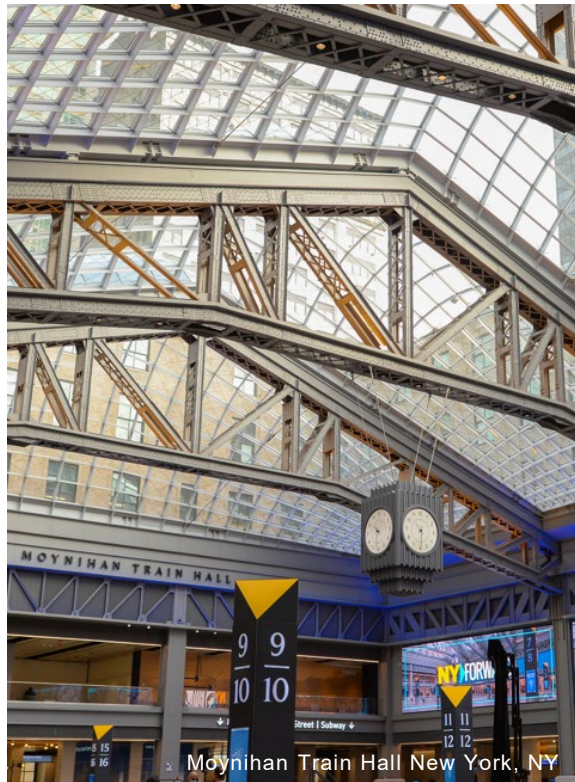
### Category:

- Design-Build
- Airports & Transportation
- General Contracting
- Construction Management Services

### Skanska USA

Suzanne Miritello  
Compliance Officer  
718.340.0700

[LibertyAirRail@Skanska.com](mailto:LibertyAirRail@Skanska.com)  
[usa.skanska.com](http://usa.skanska.com)



# AECOM

## Lead Designer



AECOM Architects & Engineers (NJ), Inc.

- PANYNJ airport experience
- Relevant DB experience
- Decades of transportation experience



REM Metropolitan Express Network Light Rail  
Montreal, Quebec, Canada



Union Pearson Express Air Rail Link DBF  
Toronto, Ontario, Canada



Penn Station Phase 1 &  
Phase II – New York, NY

### Category:

- Lead Designer
- Engineer of Record
- Architect of Record

### AECOM Architects & Engineers

Doreen Taveras  
605 Third Avenue  
New York NY 10158  
212-973-3012

[doreen.taveras@aecom.com](mailto:doreen.taveras@aecom.com)

[mwbe@aecom.com](mailto:mwbe@aecom.com)

[aecom.com](http://aecom.com)

[www.facebook.com/AecomTechnologyCorporation/](https://www.facebook.com/AecomTechnologyCorporation/)

Twitter- AECOM (@AECOM)

LinkedIn - AECOM

# MWBE / SDVOB/ LBE Opportunities - Construction

- Carpentry
- Concrete Supply
- Containers & Dumpsters
- Construction Materials & Suppliers (PPE, Small Tools, Lumber)
- CPM Scheduling
- Demolition
- Doors
- Electrical
- Equipment Rental
- Fencing
- Field Office Cleaning
- Fire Protection
- Flooring
- Fuel
- Haul & Dispose
- HVAC
- Instrumentation & Monitoring
- Masonry
- Miscellaneous Metals
- On-Site Medical Support
- Painting
- Paving
- Plumbing
- Precast Concrete
- Progress Photos
- Portable Toilets
- QA/QC
- Rebar Supply & Install
- Roofing
- Signage
- Site Security
- Structural Steel
- Survey
- Testing & Inspections
- Tile
- Trucking
- Waterproofing



# MWBE / SDVOB/ LBE Opportunities - Design

- Civil / Site Access
- Civil / Maintenance of Traffic
- Civil / Roadway Design
- Civil / Drainage Design
- Topographical and Field Property Survey
- Permitting
- Utilities & Coordination
- Site Environmental/ Soil Analysis
- Geotechnical/Soil Borings
- Architecture
- BIM
- Landscaping
- Vertical Circulation
- Signage and wayfinding
- Code Compliance
- Bridge Design
- Building Structural
- Mechanical / Plumbing / Fire Protection
- Electrical / Lighting
- Low Voltage-Fire Alarm/PA/WIFI/USB
- Document Control

# Community Engagement

Early Engagement is our Focus

- Host Trade-Specific Meet & Greet Sessions, Participate in Industry Events
- Engage with local organizations such as Newark Regional Business Partnership and Chambers of Commerce to raise awareness of available opportunities
- Advertise Opportunities Online: Local & Trade Publications, NJBiz
- General Inquiry Email – Subject / Company Name
- LaGuardia Airport Terminal Redevelopment:
  - 150 LBE Firms
  - \$680M+

# Contact Information

## SKANSKA



Suzanne Miritello

[LibertyAirRail@Skanska.com](mailto:LibertyAirRail@Skanska.com)

(718) 340-0700



David Matthew

[LibertyAirRail@skanska.com](mailto:LibertyAirRail@skanska.com)

718-570-4837

## AECOM



Doreen Taveras

[Doreen.Taveras@aecom.com](mailto:Doreen.Taveras@aecom.com)

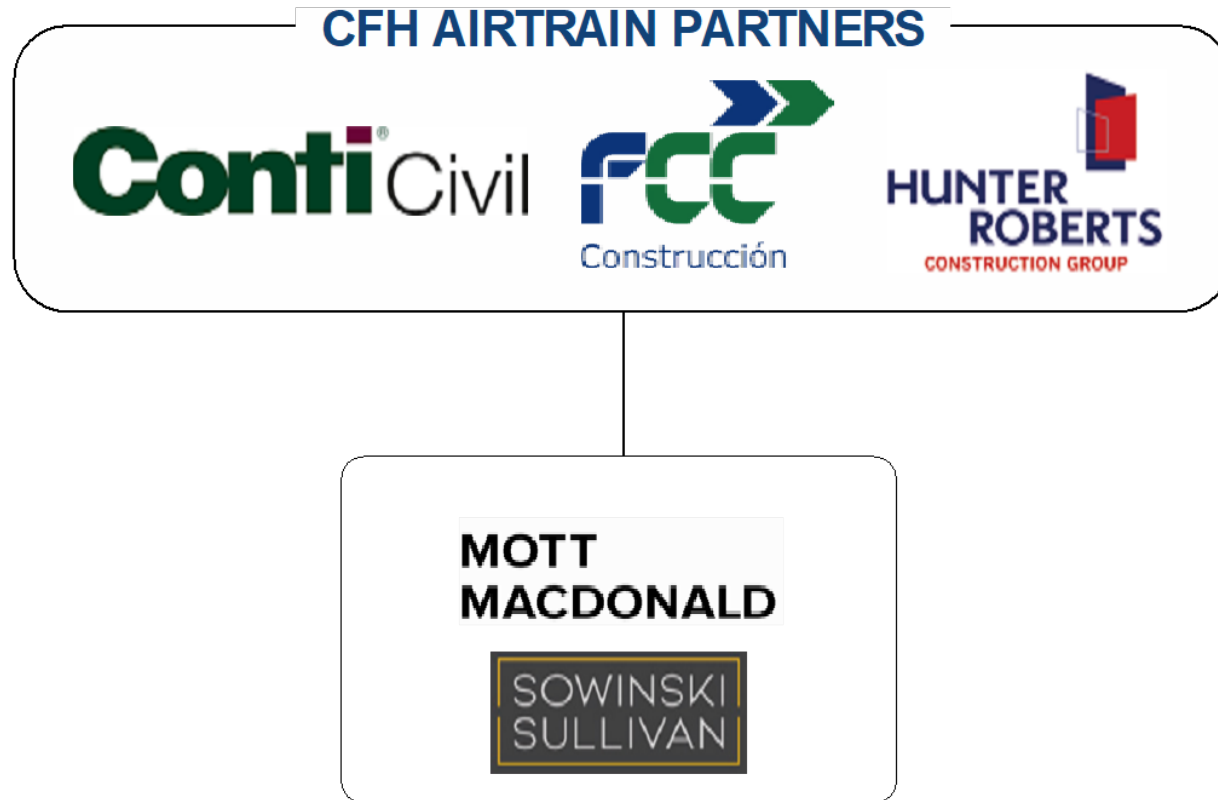
[mwbe@aecom.com](mailto:mwbe@aecom.com)

(212) 973-3012

# CFH AirTrain Partners

Mark Pereira

# CFH AirTrain Partners



## Conti Civil, LLC:

- 4<sup>th</sup> generation, privately owned; 117+ years in business
- Focus on Heavy Civil Construction (Edison, NJ)

## FCC Construction, Inc.:

- Subsidiary of FCC CO; world leading infrastructure contractor and developer; operating in 27 countries
- North America operations since 2006 (Miami, FL)

## Hunter Roberts Construction Group, LLC:

- Founded in 2005; entrepreneurial, industry veterans
- Technically complex, iconic buildings across NY Metro

## Mott MacDonald NY, Inc.:

- Global engineering, management, and development firm
- Over a century of experience with most challenging projects across the world; offices in NY and NJ

## Sowinski Sullivan Architects, PC:

- Architectural & Engineering firm (NJ, PA) focused on transportation infrastructure; vast PANYNJ experience



## CFH AirTrain Partners – Contact Information

Kevin Conaboy

Conti Civil, LLC.

[kconaboy@conticivil.com](mailto:kconaboy@conticivil.com)

Josh Frankel AIA

Hunter Roberts Construction  
Group, LLC

[jfrankel@hrcg.com](mailto:jfrankel@hrcg.com)

# Our Team



New Jersey Transit's Newark-Elizabeth Rail Link (NERL)



Package 3, Lines 4, 5 and 6, Riyadh Metro System (Riyadh, Saudi Arabia)



Little Island / Pier55 (NYC)



Hong Kong Airport Third Runway and APM

# Trusted Partner



# MWBE / SDVOB/ LBE Opportunities

## Design:

- Architecture
- Civil
- Wayfinding Roofing
- MEP
- Environmental
- Traffic Control
- Geotechnical
- Permit Support
- BIM

## Construction:

- Piles & Foundations
- Structural Concrete
- Flatwork
- Storm Sewer
- Sanitary
- Water Relocation
- Site Electrical
- Asphalt Paving
- Striping
- Guardrail

It is CFH AirTrain Partners' goal to provide these opportunities in reasonably sized contracts to match potential subcontractor capabilities and maximize participation.



# MWBE / SDVOB / LBE

Our commitment strengthens our Team

HUNTER ROBERTS AWARDED  
\$127M TO MWBE FIRMS  
IN 2022

CONTI HAS AWARDED  
OVER \$120M IN XBE  
SUBCONTRACTS ON  
CURRENT PROJECTS. \$108M  
IS IN NJ, \$90M ON PORT  
AUTHORITY PROJECTS,  
AND \$67M AT EWR.



# **Liberty AirTrain Constructors**

Gabrielle Rivers

# LIBERTY AIRTRAIN CONSTRUCTORS

## Team Members



### Lead Contractor Team

- Dragados USA, Inc.
- Halmar International LLC
- Railroad Construction Company

### Lead Design Team

- COWI North America, Inc.
- SYSTRA Engineering, Inc.

### Dedicated Subconsultants

- Heath & Lineback Engineers Inc.
- Malick & Scherer, P.C.
- HOK Architects Inc
- Thornton Tomasetti, Inc.
- Dan Brown Associates
- Buro Happold

# Who We Are

Liberty AirTrain Constructors has strategically assembled an experienced team of industry leaders in design and construction of advanced transit projects, who together bring a proven track record of delivering some of the most complex infrastructure projects in the world.

Some example projects include:

- **\$1.8 billion DB LIRR Expansion from Hicksville to Floral Park (NY) Dragados/Halmar**
- **\$875 million DB Honolulu Area Rapid Transit (HI) Systra/COWI**
- **\$1.2 billion DB La Guardia Airport Terminal B (NY) Thornton Tomasetti/HOK**



# MWBE / SDVOB/ LBE Opportunities



Diversity makes a difference. Our objective is to foster the economic advancement of local, small and diverse businesses as well as individuals through awarding meaningful and, where possible, leading subcontract roles and employment opportunities. Some examples of identified scopes include:

## Design

- Architecture
- Acoustic
- BIM/CADD
- Civil/Drainage/Maintenance of Traffic Design
- Electrical/ Communications/Fire Alarm
- Environmental Permitting
- Geotechnical Exploration
- HazMat Remediation Design
- ITS
- Landscape Architecture
- Lighting Design
- Mechanical/Plumbing/HVAC/Fire Protection
- Signage & Wayfinding
- Structural – Bridge
- Structural – Facilities
- Sustainability
- Topographic Survey/ROW Mapping
- Traffic Analysis
- Utility Design
- Vertical Transportation

## Construction

- Piling
- Deep foundation
- Excavation
- Structural Steel
- Reinforcing steel
- Concrete supply
- Concrete forming
- Precast concrete
- Precast pipes
- Drainage
- Landscaping
- Hardscape
- Trucking -
- Traffic Control
- Temporary Structures
- Fuel Supply
- Signage
- Misc. Metals
- Security
- Mechanical – HVAC – Sprinklers
- Fencing
- Electrical Supply/Install
- Low Voltage Electrical
- Plumbing

Note that this list is not exclusive. There will be other opportunities to participate through our Design and Construction teams that will be determined at a later date.

# Community Engagement

Liberty AirTrain Constructors places significant value on working with certified MWBE/SDVOB/LBE subcontractors, consultants and suppliers as a fundamental component to a successful project . We know that by working as a team we are adding the valuable expertise, strength, talent, and local resources needed to build this project. Liberty AirTrain Constructors commits to support our certified firms by:

- **Hosting targeted one-on-one outreach meetings with Liberty AirTrain Constructors as well as our 1<sup>st</sup> Tier Subcontractors**
- **Making bid packages easily accessible**
- **Provide longest lead times possible and a knowledgeable point of contact for each scope.**
- **Partnering with national/local organizations to assist with bonding and access to capitol**
- **Partnering with local organization to achieve local hire participation goals in the cities of Elizabeth and Newark**
- **Support Local Pre-Apprenticeship Programs**
- **Rapid Pay Program**



# Contact Information



**Construction: Gabrielle Rivers**

**Title: Corporate MWDBE Diversity Manager**

**Email: [acale@dragados-usa.com](mailto:acale@dragados-usa.com)**

**Phone: 212-779-0900**

**Website: <https://www.dragados-usa.com/html/dbeopportunities.html>**



**Design: Donyelle Booker**

**Title: Director, Business Development & Supplier Diversity**

**Email: [dobr@cowi.com](mailto:dobr@cowi.com)**

**Phone: 929-526-0365**

**Website: [cowi.com](http://cowi.com)**

# **Tutor Perini/O&G, a Joint Venture**

**Mitchelle Thomsson-Strickland**



# Tutor Perini/O&G, a Joint Venture



## Company Description:

Joint Venture between Tutor Perini Corporation and O&G Industries.

## Category:

- Design
- Construction

## Contacts:

Mitchelle Thompson-Strickland  
Diversity Coordinator  
Email: [MThompson@perini.com](mailto:MThompson@perini.com)

Arlene McBayne  
D/M/WBE Compliance Administrator  
Email: [amcbayne@perini.com](mailto:amcbayne@perini.com)  
[solicitations@tutorperini.com](mailto:solicitations@tutorperini.com)

Website: [www.tutorperini.com](http://www.tutorperini.com)

# Tutor Perini/O&G, a Joint Venture



- Prime
- Lead Civil/ Infrastructure Contractor

Leading civil, building, and specialty construction company offering diversified general contracting and design-build services to private clients and public agencies.

One of this country's oldest and largest construction companies was founded in 1894

#### CONTACTS

David Annucci [dannucci@perini.com](mailto:dannucci@perini.com)  
Eric Schwing [eschwing@perini.com](mailto:eschwing@perini.com)  
Mitchelle Thompson-Strickland  
[mthompson@perini.com](mailto:mthompson@perini.com)  
Arlene McBayne [amcbayne@perini.com](mailto:amcbayne@perini.com)



- Prime
- Lead Civil/ Infrastructure Contractor

O&G is a privately owned company headquartered in Torrington, Connecticut, and is one of the Northeast's leading providers of construction services and materials. We have been consistently ranked as one of the country's top 400 construction companies and are one of the largest heavy/civil contractors in the Northeast

#### CONTACTS

Kevin O'Connell [kevinocConnell@ogind.com](mailto:kevinocConnell@ogind.com)  
Mathew Egensteiner  
[mattegensteiner@ogind.com](mailto:mattegensteiner@ogind.com)  
Beth Dupont [bethdupont@ogind.com](mailto:bethdupont@ogind.com)

## Joint Venture Partners



- Lead Civil/Interface Designer

Parsons Transportation Group Inc. is a wholly owned subsidiary of Parsons Construction Group. Parsons has been serving the aviation market since 1958, working hand in hand with airport owners and stakeholders to deliver innovations that bolster levels of service, streamline operations, and result in superior facilities.

#### CONTACTS

Jim Varney [Jim.Varney@parsons.com](mailto:Jim.Varney@parsons.com)  
John Poulson [John.Poulson@parsons.com](mailto:John.Poulson@parsons.com)  
Ray Pinto [Raymond.Pinto@parsons.com](mailto:Raymond.Pinto@parsons.com)

## DattnerArchitects

- Architect of Record
- Transportation Architecture

#### CONTACT

Beth Greenberg [bgreenberg@dattner.com](mailto:bgreenberg@dattner.com)

## THE PETROVA EXPERIENCE

*In Pursuit of Customer Happiness*

- Lead Customer Experience Contractor
- Award winning Customer Experience in the travel industry.

#### CONTACT

Liliana Petrova [liliana@thepetrovaexperience.com](mailto:liliana@thepetrovaexperience.com)

# MWBE/SDVOB/LBE Design/ Construction/ Work Opportunities( List is not all-inclusive)

## Design

- Architectural – Stations and Maintenance Facility
- Landscape, Interior Design, Signage and Graphics
- Surveying
- Geotech Investigations/Borings & Test Pits
- Civil Site Design Work - Grading, Drainage, Utilities
- Maintenance and Protection of Traffic
- Structural Design – Guideway Structures, Stations, Ancillary Facilities
- Foundations
- Electrical/Mechanical/Plumbing/HVAC Systems
- Elevators and Escalators
- Communications including SCADA, CCTV/Security
- Systems Engineering and Building Commissioning
- Fire Life Safety
- Environmental Engineering
- Cost Estimating and Scheduling
- CAD Support

## Construction

- Structural Steel
- Concrete
- Miscellaneous Metals
- Masonry
- Fence and Guide Rail
- Roofing
- Interior / Exterior Signage
- Interior / Exterior Finishes
- Flooring – carpet, resilient flooring, tile
- Piles
- Electrical – communications, safety, security,
- Mechanical – HVAC, Plumbing, Fire Protection
- Landscaping
- Instrumentation & Monitoring
- Special Inspection
- QA/QC
- Site Utilities
- Reinforcing Steel
- Demolition
- Security Bollards
- Ornamental Metals Fabrication
- General Conditions / Service Providers

# Community Engagement

## PLAN TO ENGAGE

### **Advertisement** – Design & Construction Opportunities

- Local and Minority Media, flyers, email blasts, website, word of mouth

### **Website** – posting of valuable information

- Identify and Introduce Team Members, Scheduled Events, Opportunities, Look Ahead Schedule, Business Registration

### **Networking Events** – Attend and Host informational sessions for interested minority and local firms.

- Team, individual events specific to Design, Construction, and specific Scopes of Work, i.e. electrical and mechanical

### **Referrals**

- Work with local public offices and the Port Authority to find firms from the local community and identify firms ODEI, GOCOR, and Community-based Minority & Women Advocates (RASC, AMENY, NAMC, and Newark Chamber of Commerce)

### **Solicitation Efforts** – early, often, and continuous engagement, throughout the life of the project. Match scopes with targeted certified firms.

- PA and NYS Certified M/W/SDVOB and Local firms in the prioritized area of Newark and Elizabeth, NJ Counties and outside the Tri-State area.



# Community Engagement Cont.

## APPROACHES TO ENGAGE THE M/W/L/SDVOB

Tutor Perini/O&G, JV is committed to a partnership with the Port Authority and the diverse and local community to provide a program that:

- **Maximize** the opportunities available for Minority, Women, Local, and Service-Disabled Veteran Owned Businesses (M/W/L/SDVOB) in contracting and procurement opportunities
- **Promote** equal opportunity and nondiscrimination in all procurement matters and negotiate in good faith.
- **Provide** economic growth in the business community

Steps to be performed to achieve the above: Targeted solicitation efforts in the prioritized zones, divide work scopes into smaller portions, reach out to the community early, timely, and often, foster “Diversity within Diversity”, encourage Joint Ventures, Partnerships or similar, Contractual requirements for Major non-minority subcontractors to provide participation and Training / Mentoring. Practice good faith efforts throughout the life of the contract. Together our team will make a difference by committing to the diversity goals.

## History of Meeting Goals



### Newark-Liberty International Airport Terminal One

Contract Value: \$1.3 Billion  
Goal: 20% M/WBE  
Achievement: 28 % M/WBE

**TUTOR PERINI/PARSONS, JV**

100+ M/WBE firms providing over \$425M in participation  
40 LBE firms, 12 subcontractors \$45M, and 30+ misc. vendors \$3M

# Pre- Qualification

## PROCUREMENT PROCESS

Complete and return the Business Registration Form to our job-specific email address [ewrairtrain@tutorperini.com](mailto:ewrairtrain@tutorperini.com). Once completed forms are returned and vetted, you will be sent a non-disclosure agreement through **SmartBid** to be completed and returned through SmartBid. You will then be given a link to the documents on a secure site.

Tutor Perini/O&G, a Joint Venture

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**PROJECT-SPECIFIC BUSINESS REGISTRATION**  
 AirTrain Newark Replacement Project

Please email completed Business Registration Form to [ewrairtrain@tutorperini.com](mailto:ewrairtrain@tutorperini.com). Any questions contact Michelle Thompson-Strickland, Diversity Coordinator at 914.236.1238 or [MThompson@perini.com](mailto:MThompson@perini.com).

Company Name: \_\_\_\_\_  
 Principals: \_\_\_\_\_  
 Address: \_\_\_\_\_  
(Street) (City) (State) (Zip)

Phone: \_\_\_\_\_ Office \_\_\_\_\_ Direct \_\_\_\_\_  
 \_\_\_\_\_ Fax \_\_\_\_\_ Mobile \_\_\_\_\_

Contact Person: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Website: \_\_\_\_\_  
 Federal Tax ID: \_\_\_\_\_

Business Type: Please Select One      Specialty: Please Select One  
Use pull down menu.      Use pull down menu.

Certification Type: (Check all that apply.)  
 Port Authority  MBE  WBE  MWBE  DBE  LBE  SBE  SDVOB  
 Empire State Development  MBE  WBE  MWBE  SDVOB  
 Other, Explain \_\_\_\_\_

Union:  No  Yes    If Yes, List Union \_\_\_\_\_  
 Affiliations: \_\_\_\_\_

Business Size: Please Select One      Largest Contract \_\_\_\_\_      Average Contract \_\_\_\_\_  
Use pull down menu.

Insurance: \_\_\_\_\_  
Single      Aggregate

Name of Carrier \_\_\_\_\_      Name of Contact \_\_\_\_\_      Phone \_\_\_\_\_

Bonding: \_\_\_\_\_  
Capacity

Name of Firm \_\_\_\_\_      Name of Contact \_\_\_\_\_      Phone \_\_\_\_\_

EMR (Most Recent Year): \_\_\_\_\_  
EMR      Year

Tutor Perini/O&G, a Joint Venture

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**Scopes of Work** (Check all that apply):

<input type="checkbox"/> Architectural Millwork	<input type="checkbox"/> Entrances/ Doorfronts	<input type="checkbox"/> Interior Curtain Walls	<input type="checkbox"/> Signage (Exterior)
<input type="checkbox"/> Carpentry	<input type="checkbox"/> Equipment	<input type="checkbox"/> Interior Finishes	<input type="checkbox"/> Site Remediation/ Demolition/ Abatement
<input type="checkbox"/> Communications	<input type="checkbox"/> Exterior Finishes	<input type="checkbox"/> Interior Wall Panels	<input type="checkbox"/> Specialties
<input type="checkbox"/> Concrete - Curbs & Sidewalks	<input type="checkbox"/> Existing Conditions	<input type="checkbox"/> Joint Sealants & Firestops	<input type="checkbox"/> Specialty Doors
<input type="checkbox"/> Concrete - Slabs & Foundations	<input type="checkbox"/> Exterior Curtain Wall	<input type="checkbox"/> Landscaping	<input type="checkbox"/> Structural Steel
<input type="checkbox"/> Contaminated Soil Truck & Dispose	<input type="checkbox"/> Fall Protection System	<input type="checkbox"/> Lockers and Benches	<input type="checkbox"/> Thermal & Moisture Protection
<input type="checkbox"/> Conveying Equipment	<input type="checkbox"/> Fence & Rail	<input type="checkbox"/> Masonry	<input type="checkbox"/> Toilet Partitions & Accessories
<input type="checkbox"/> Drywall & Framing	<input type="checkbox"/> Finishes	<input type="checkbox"/> MEP (Mechanical Electrical and Plumbing)	<input type="checkbox"/> Transportation (vertical-elevators, escalators, walkways)
<input type="checkbox"/> Dampproofing & Waterproofing	<input type="checkbox"/> Fire Protection	<input type="checkbox"/> Fire Suppression	<input type="checkbox"/> Transportation & Disposal (Non-Hazardous)
<input type="checkbox"/> Demolition	<input type="checkbox"/> Flood Barriers	<input type="checkbox"/> Misc. Metals	<input type="checkbox"/> Trucking On-Site
<input type="checkbox"/> Doors & Hardware	<input type="checkbox"/> Flooring - Tile, Carpet	<input type="checkbox"/> Ornamental Metals	<input type="checkbox"/> Utility Work (Drainage, Sewer & Water)
<input type="checkbox"/> Drainage	<input type="checkbox"/> Foundation Piles	<input type="checkbox"/> Overhead Doors & Grilles	<input type="checkbox"/> Vehicle Gates
<input type="checkbox"/> Excavation / Backfill / Earthwork	<input type="checkbox"/> Furnishings	<input type="checkbox"/> Painting	<input type="checkbox"/> Waste Management (Site Clean-Up)
<input type="checkbox"/> Electrical (Low)	<input type="checkbox"/> General Conditions	<input type="checkbox"/> Pavement Markings	<input type="checkbox"/> Waterway & Marine Construction
<input type="checkbox"/> Electrical (Power)	<input type="checkbox"/> Glass & Glazing	<input type="checkbox"/> Pedestrian Control	<input type="checkbox"/> Windows
<input type="checkbox"/> Electrical Power Generation	<input type="checkbox"/> Hollow Metal Doors & Frames	<input type="checkbox"/> QA/QC	
<input type="checkbox"/> Electronic Safety & Security	<input type="checkbox"/> HVAC (Heating, Ventilation and Air Conditioning)	<input type="checkbox"/> Rebar Furnish & Install	
<input type="checkbox"/> Epoxy Terrazzo	<input type="checkbox"/> Instrumentation/ Testing/Monitoring	<input type="checkbox"/> Roofing	
		<input type="checkbox"/> Sawcutting & Coring	
		<input type="checkbox"/> Security Bollards	
		<input type="checkbox"/> Signage (Interior)	

Other Scopes not identified above: \_\_\_\_\_

Registrant is encouraged to attach any additional information, i.e., Capability Statement, references, etc.

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**FOR PRIME USE ONLY**

Reviewer: \_\_\_\_\_      Date of Review: \_\_\_\_\_  
 Reviewer: \_\_\_\_\_      Date of Review: \_\_\_\_\_

Comments: \_\_\_\_\_

Referred to: \_\_\_\_\_      \_\_\_\_\_      \_\_\_\_\_  
Firm      Contact      Date

\_\_\_\_\_      \_\_\_\_\_      \_\_\_\_\_  
Firm      Contact      Date

# Contact Information



**Mitchelle Thompson- Strickland,**  
Diversity Coordinator

[mthompson@perini.com](mailto:mthompson@perini.com)

914.739.1908



**Arlene McBayne,**  
D/M/WBE Compliance Administrator

[amcbayne@perini.com](mailto:amcbayne@perini.com)

914.739.1908

**Email: [EWRAirTrain@tutorperini.com](mailto:EWRAirTrain@tutorperini.com)**

*Image: Willets Point Station Conceptual Rendering*

# General Q&A Section



# Thank You!

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